



Genoa Design International is a marine production design company. Our head office is located in Mount Pearl, Newfoundland and Labrador, Canada. We also have work sites in Vancouver and New Orleans.

In business since 1995, Genoa provides production lofting, detail design and 3D modelling services to shipbuilding and offshore industries across North America.

As an employee-owned company, Genoa's owners work in the business every day. Genoa operates a dynamic work environment with attention to openness, flexibility, health and wellness, career progression and competitive compensation packages.

Genoa is seeking a **Client Liaison Manager** to join our team.

Applications must be submitted via email to [jobs@genoadesign.com](mailto:jobs@genoadesign.com). Please include competition number **2016 CLM 012** in the subject line. While Genoa appreciates all applicants, only those short-listed for an interview will be contacted. For more information about Genoa, please visit our website: [www.genoadesign.com](http://www.genoadesign.com)

## CLIENT LIAISON MANAGER

### What is this job really like?

As the Client Liaison Manager, you will facilitate the ongoing growth of a healthy and positive relationship with our commercial clients and customers. On behalf of Genoa, you will provide onsite inquiry and support to the client, associated contractors, subcontractors, and vendors. Your goal will be to bridge any gaps between Genoa's scope of work and contracts, and what the client truly needs to be successful.

You will be a link to Genoa's Project Management Office (PMO), ensuring clear communication between clients and the PMO, and resolving technical and programmatic issues quickly and effectively. You will have an eye for opportunities with our clients — before, during and after our service contracts. You will coordinate Genoa's technical expertise across commercial projects, providing guidance to our team and the client, and integrating lessons learned and those acquired throughout the various shipyard departments and across all vessel types.

### Qualifications

The ideal candidate would have a minimum of 10 years' experience in an engineering or manufacturing environment, with a maritime focus preferred; a minimum 5 to 7 years of demonstrated successful project management experience in a business environment, including successful oversight of large, complex projects or programs, ideally within a multi-unit environment; and a minimum 5 years' work experience in a leadership or management role including client relationship management experience. You must possess strong computer skills with significant experience with AutoCAD, Navisworks, and ShipConstructor preferred. You must also demonstrate sound judgement and decision making, understand business priorities, and possess strong interpersonal skills with proven experience working with all levels within an organization.